

**Scott W. Wright**  
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#### Career Summary

Highly motivated professional with strong communication, analytical, and business credit lending skills. Successfully managed & grew business banking lending portfolios while maintaining credit quality at several institutions. Specialty in working with SBA, tech & manufacturing companies.

#### **Vice President, Home State Bank- 05/2021- present**

Responsibilities: Commercial lending, focus on portfolio monitoring, credit reviews and risk prevention.

#### **Vice President, JP Morgan Chase- 04/2019- 5/2021**

Responsibilities: Manage a portfolio of 70 of the most profitable clients in the bank's Business Banking Group. Clients were largely in the tech industry with sales between 10-50MM. Heavy emphasis on electronic banking solutions using Chase.com, Chase Bank's award winning banking platform.

#### **Vice President, West Suburban Bank- 05/2017-04/2019**

Responsibilities: Grow, maintain, and manage a C&I portfolio targeting credits in the 1-25 million space.

#### **Vice President, Huntington Bank- 01/2013 to 05/2017**

Responsibilities: Grow and maintain a C&I portfolio targeting clients in the 2-50 million dollar revenue space. Heavy focus on SBA loans and structuring.

#### **Vice President, Business Banking Relationship Manager Charter One Bank- 2010 to 2013**

Responsibilities: Manage top 5% of business banking clients in Charter One's Northwest Chicago market while working with internal and external partners to grow a C&I portfolio. Key areas of focus are credit monitoring, loan growth, cash management sales, and foreign exchange income.

Additional areas of work included credit training business banking officers, working the groups more complex lending opportunities and running loan feasibility calls.

#### **VP, LaSalle Bank/Bank of America- 2001- 2010**

Responsibilities: Manage and grow a 50 million dollar C&I portfolio, targeting clients/prospects in the 2.5 to 50 million dollar revenue space. Closed over 30 credit deals in 2007 while helping bank management transition during the merger with LaSalle Bank.

Promoted from AVP to VP and moved from a branch manager position to business banking and then to a commercial banking team.

Formal bank training in: credit, risk, systems, & technology.

Certificates: Python 3 Code\_cademy, Tax Practitioner McHenry County College